



**SURETY BOND**  
Insurance Services, Inc.



**Bonding the Building Industry One Relationship at a Time™**

**KPS is a firm that helps construction companies develop a team of trusted, professional advisors and surety partners that mitigate risk and provide the necessary time, expertise and willingness to assist in reaching business objectives.**

**How does KPS meet your high standards and expectations as your broker?**

**By Being KNOWLEDGEABLE**

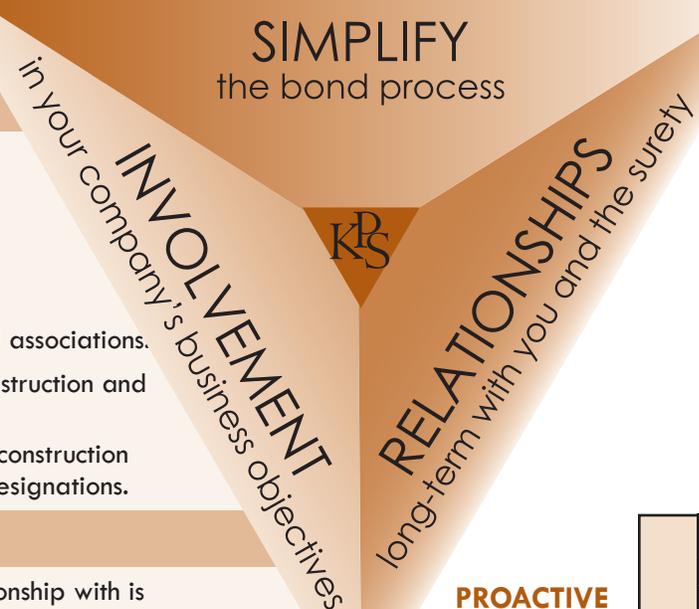
- ▲ Understanding both the construction and surety industries. Over 60 years of surety bond expertise.
- ▲ Keeping current with surety and construction market trends.
- ▲ Routinely publishing articles related to surety and general construction risk.
- ▲ Staying actively involved in construction and surety-related associations.
- ▲ Actively participating on various board of directors for construction and surety related associations.
- ▲ Maintaining industry specific designations, particularly the construction industry. Currently maintain both the CRIS and the CCIFP designations.

**By Being PROFESSIONAL**

- ▲ Staying involved – The person you trusted to open a relationship with is the person you work with long term.
- ▲ Being routinely available to meet, talk, strategize, and answer any questions.
- ▲ Spending the time necessary to learn clients short- and long-term business objectives.
- ▲ Maintaining strong relationships with other industry professionals.
- ▲ Being accountable. We are responsible for our actions we take with our clients, sureties, trusted advisors, and community.
- ▲ Being available. You can reach us anytime, any day, via phone or email. We will get back to you in a timely manner.
- ▲ Being active in the community through participation in various charitable events/organizations.

**By Providing SERVICE**

- ▲ Producing annual operational and benchmarking surveys.
- ▲ Maintain in-house financial review and underwriting capabilities.
- ▲ Help clients develop close surety relationships with the ultimate decision makers.
- ▲ Strategize with clients on business objectives and plan proactively to mitigate foreseeable risks.
- ▲ Client introductions and possible referrals.
- ▲ Set up pre-year end planning meetings with client key personnel and financial statement end users.
- ▲ Proprietary web portal software for financial review, benchmarking and key indicator analysis and report generation.
- ▲ Help clients build strong team relationships with their surety, banker, attorney, and any other professional advisors they deem critical to overall success



**PROACTIVE**

**REACTIVE**


NOT INVOLVED

INVOLVED



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**858.538.8822 | mstrahan@kpsbond.com**

1620 5th Ave, Ste 340, San Diego CA 92101

**www.KPSBond.com | License #: 0F17016**