



**SURETY BOND**  
Insurance Services, Inc.



**Bonding the Building Industry One Relationship at a Time™**

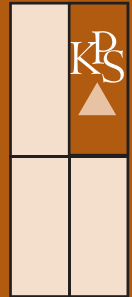
**KPS is a firm that helps construction companies develop a team of trusted, professional advisors and surety partners that mitigate risk and provide the necessary time, expertise and willingness to assist in reaching business objectives.**

*Loyalty is a trait that is admirable and something we strive to achieve with our clients. We believe loyalty is continually earned and not taken lightly. We strive to routinely improve and re-invent ourselves so that we are providing our clients the best service possible as payback for their loyalty.*

**When was the last time you reviewed your broker's services and capabilities to ensure you are getting the most for your loyalty?**

PROACTIVE

REACTIVE



NOT INVOLVED

INVOLVED

DOES YOUR BROKER...	KPS	Your Broker
▲ Schedule year end planning meeting with you and your surety?	✓	
▲ Actively support construction associations that you belong?	✓	
▲ Stay active in supporting the community?	✓	
▲ Stay politically active supporting the construction community?	✓	
▲ Utilize technology to help you manage your business and maximize surety credit?	✓	
▲ Stay educated in recent construction industry trends and developments?	✓	
▲ Make themselves available to meet, talk, and strategize?	✓	
▲ Help you build a strong surety relationship with the key surety company decision makers?	✓	
▲ Maintain relationships with other industry professionals they can refer when needed?	✓	
▲ Take the time to learn your short and long term business objectives?	✓	
▲ Keep you current with potential upcoming construction opportunities?	✓	
▲ Have the surety appointments/relationships for your needs?	✓	
▲ Have you backed up with another surety?	✓	
▲ Know the financial health of your surety?	✓	
▲ Take the time to see your work?	✓	

**If you would like to learn more about KPS and the services we provide, please let us know. We would welcome the opportunity to visit and get acquainted.**



**SURETY BOND**  
Insurance Services, Inc.

858.538.8822

mstrahan@kpsbond.com

1620 5th Ave, Ste 340, San Diego CA 92101

www.KPSBond.com | License #: 0F17016